**Microsoft Dynamics 365 - Business Central**

**Microsoft Dynamics 365 Business Central** is a cloud-based, all-in-one business management solution which enables customers to upgrade from their entry-level accounting software or legacy ERP system to one single, comprehensive solution to manage finances, operations, sales and customer service.

**It’s Offerings:**

* Sales Management
  + Sales and Marketing
  + Sales and Delivery
* Finance Management
  + General
  + Cash Management
  + Finance - Other
* Supply Chain Management
  + Purchase and payable
  + Inventory
  + Supply planning and availability
* Service Management
  + Service Management
  + Warehouse Management
* Project Management
* Manufacturing

**FleetWare**:

Fleetware is the main Back Office system of MultiFleet which is powered by KeeResources. It holds their customer information and vehicle information.

**Services/Features:**

* FW\_AccidentMangement
* FW\_Accounts
* FW\_Admin
* FW\_CallManagement
* FW\_ContractManagement
* FW\_DailyHire
* FW\_DataDictionary
* FW\_Documentation
* FW\_OrderPro
* FW\_Security
* FW\_Service
* FW\_Termination
* Live Quotes
* Others:
  + Contract Management
  + Order Processing
  + Vehicle Terminations
  + Account and Payments
  + Quotes Browser

**Proposal**:

We can suggest the following capabilities of Business Central to replace Fleetware.

* Sales and Marketing:
  + Contact Management
  + Campaign Management
  + Interaction and Document Management
  + Opportunity Management
* Sales and Delivery
  + Sales Invoicing
  + Sales Order Management
  + Campaign Pricing
* Inventory
  + Basic Inventory
  + Item Categories
  + Item Attributes
  + Item Tracking
  + Multiple Locations
  + Stock-keeping units
  + Location Transfers
  + Calendars
  + Item Charges
  + Analysis Report
* Service Management
  + Planning and Dispatching
  + Service Contract Management
  + Service Item Management
  + Service Order Management
  + Service Price Management